

POSITION : ACCOUNT MANAGER

REPORTING TO : HEAD- ACCOUNT

LOCATION : DELHI-NCR

LANGUAGE PROFICIENCY : SOUTH INDIAN LANGUAGES

KEY RESPONSIBILITY AREAS

- Understand the requirement of the customer.
- Provide demo of the software to the customer.
- Coordination with customers, maintain a high level of customer satisfaction and develop strong relationships.
- Researches and analyses all aspects of existing business practices and procedures.
- Coordinates testing of software updates/patches.
- Stay updated with product knowledge.
- Encourage/influence customers to extend and/or expand the use of our product.

SKILLS

- 2+ years' experience in sales of advanced level financial accounting, inventory management software.
- Should have proficiency in South Indian Languages- Tamil/Telugu/Malayalam/Kannad etc.
- Good knowledge of accounting.
- Strong communication skills